

COMPANY FACTSHEET

Toyota Material Handling Europe (TMHE) helps businesses of all sizes across Europe to meet today's material handling challenges. The organisation offers a full range of Toyota counterbalanced forklifts and warehouse equipment, along with related services and solutions. The company began operations in 2006, integrating the Toyota and BT material handling business in Europe. Toyota are also responsible for manufacturing and distributing the Cesab forklift brand. In Fiscal Year 2020⁽¹⁾, Toyota recorded factory shipments of 104,000 units and total net sales of 2.5 billion euro.



Toyota Production System



Toyota Service Concept



Toyota automated warehouse truck range

Zero muda

Toyota Material Handling Europe has sharpened its strategy because our customers' business landscape is changing fast. New solutions and increased complexity increase their need for innovative and reliable partners. Toyota has set up a new vision.

Zero muda.

No more waiting and waste through seamless flow of goods and data.

The Toyota Material Handling offer

Toyota Material Handling is able to provide total customer support in logistics operations. With a focus on developing lean solutions in line with Toyota's own business philosophies - the company works with customers to identify and deliver optimised solutions. The product range extends from warehouse and counterbalance trucks up to fully automated material handling systems, energy solutions, telematics, service & finance solutions and lean advisory services.

Close to you

Toyota Material Handling serves thousands of customers in more than 30 countries across Europe. Direct sales and marketing organisations in many markets provide one-stop shopping for Toyota products, with independent distributors and dealers in some countries to provide for maximum market coverage. Toyota's European Key Accounts team provides leading pan-European companies with the right products and

services across multiple countries and locations. Our local service organisations make sure each customer receives prompt, personal service.

Our team

Our European team includes about 11,700 employees in our factories, European offices and direct sales and service network. In addition, our business is supported by hundreds of employees at our independent distributors and dealers. Toyota Material Handling Europe is a service-based organisation with over 5,600 service engineers.

TMHE Executive Management Team

The Executive Management Team consists of: Toru Inagawa (Chairman), Ernesto Domínguez (President & CEO), Lars Hägerberg (SVP Finance), Peter Damberg (SVP HR, Sustainable Development & Corporate Communications), Kristian Björkman (SVP Supply Operations & Logistic Solutions), Ralph Cox (SVP Market Operations), Per Fyrenius (SVP Corporate Development), Hiroyuki Taniguchi (SVP Research and Development). The Board of Directors consists of Toru Inagawa, Ernesto Domínguez, Yoichiro Yamazaki and Jenny Helge, Richard Almqvist and Maria André as employee representatives.



Toyota's range of counterbalanced trucks, warehouse equipment and tow tractors.

Key locations in Europe

Toyota Material Handling Europe has 3 European production centres. The factories in France (Ancenis) and Italy (Bologna) manufacture counterbalanced forklifts while the production centre in Sweden (Mjölby) produces powered warehouse trucks, hand pallet trucks and special design trucks. All factories are ISO 9001, ISO 14001, and OHSAS 18001 certified. The headquarters are located in Mjölby, Sweden, and the European Marketing & Sales office in Willebroek, Belgium.

Environment, health and safety

As a responsible industry leader, Toyota engages in a wide range of activities to limit environmental impact – from product development and manufacturing to operations and reusing at end of life.

Toyota Industries Corporation

Toyota Industries Corporation (TICO) is Toyota Material Handling Europe's parent company. The company was founded by Sakichi Toyoda in 1926 to manufacture automatic looms. It began automotive activities in 1933 and sold its first forklifts in 1956. Today TICO has 4 key business divisions: Automobile, Materials Handling Equipment, Textile Machinery and Others. At the end of March 2020, TICO had 66,400 employees, including 41,000 in its materials handling division (incl. Vanderlande and Bastian).

Toyota Material Handling Group

In 2000, TICO purchased BT Industries and subsequently consolidated global materials handling activities within the Toyota Material Handling Group. In 2017, TICO purchased Vanderlande, a global market leader for value-added logistic process automation at airports, and in the parcel market. The company is also a leading supplier of process automation solutions for warehouses.

Toyota Material Handling Group operations are organised in five regions complemented by Vanderlande: Europe, Japan, North America, China and International. Its leadership includes Kazue Sasaki (Chairman), Takuo Sasaki (CFO), Yojiro Mizuno (President), Yoichiro Yamazaki (CMSO), Toru Inagawa (CPO & CIO), Hisashi Ichijo (CTO), Hiroshi Kobayashi (CQO) and Hisanori Miyajima (CSO) together with the regional presidents. Toyota Material Handling Europe is the European regional headquarters of the Toyota Material Handling Group within TICO.

Financial highlights

In FY2020¹ TICO posted total net sales of about €17.9 billion². During the same period, TICO's material handling division had net sales of about €11.7 billion² based on sales of approximate 278,000 units.

Leadership

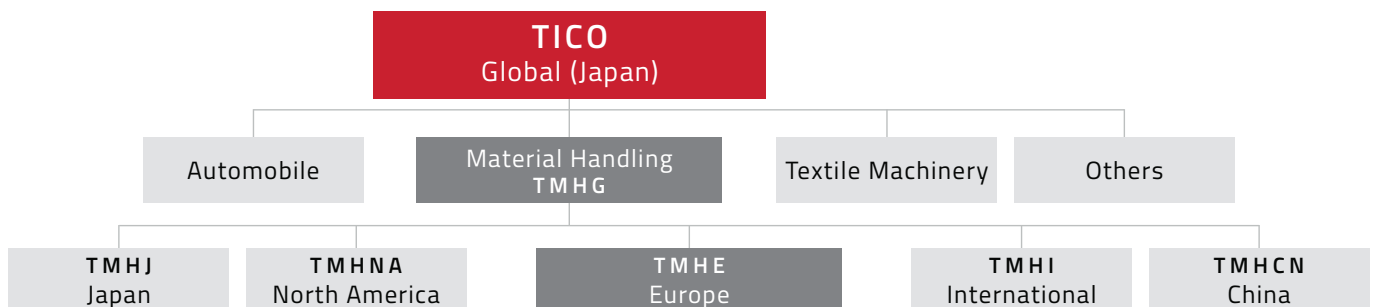
TICO leadership includes Tetsuro Toyoda (Chairman), Akira Onishi (President) and Kazue Sasaki and Takuo Sasaki (Executive Vice Presidents).

Global No. 1

TICO is the global leader in materials handling according to rankings by DHF, Logistik Journal and Modern Materials Handling. The company has been ranked No.1 since 2001.

The Toyota Group

The Toyota Group of companies includes global leaders Toyota Motor Corporation, Toyota Industries Corporation, and Denso. These companies are named by Fortune as one of the "most admired companies 2018". Toyota Motor Corporation ranked 1st in motor vehicle category, Toyota Industries Corporation ranked 2nd and Denso ranked 7th in motor vehicle parts category.



¹ Fiscal Year 2020 (FY2020) is the period from 1 April 2019 - 31 March 2020.

² Euro figures are provided for convenience only and are calculated from Japanese Yen at rate of ¥121 / €1.00.